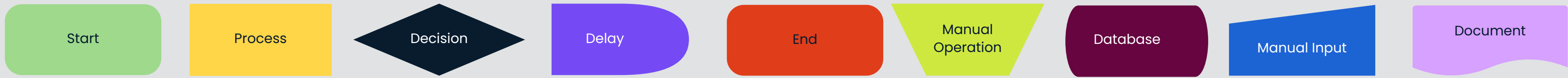
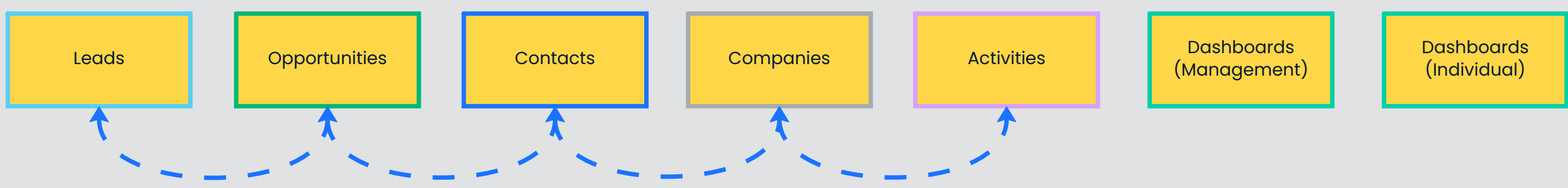


Types of Operations

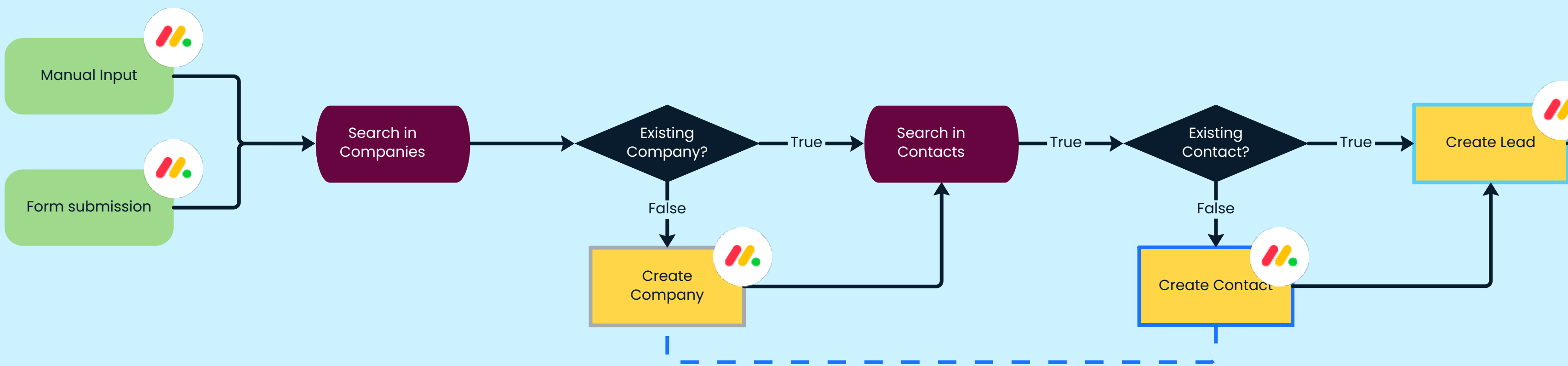


Boards in Flow-Chart

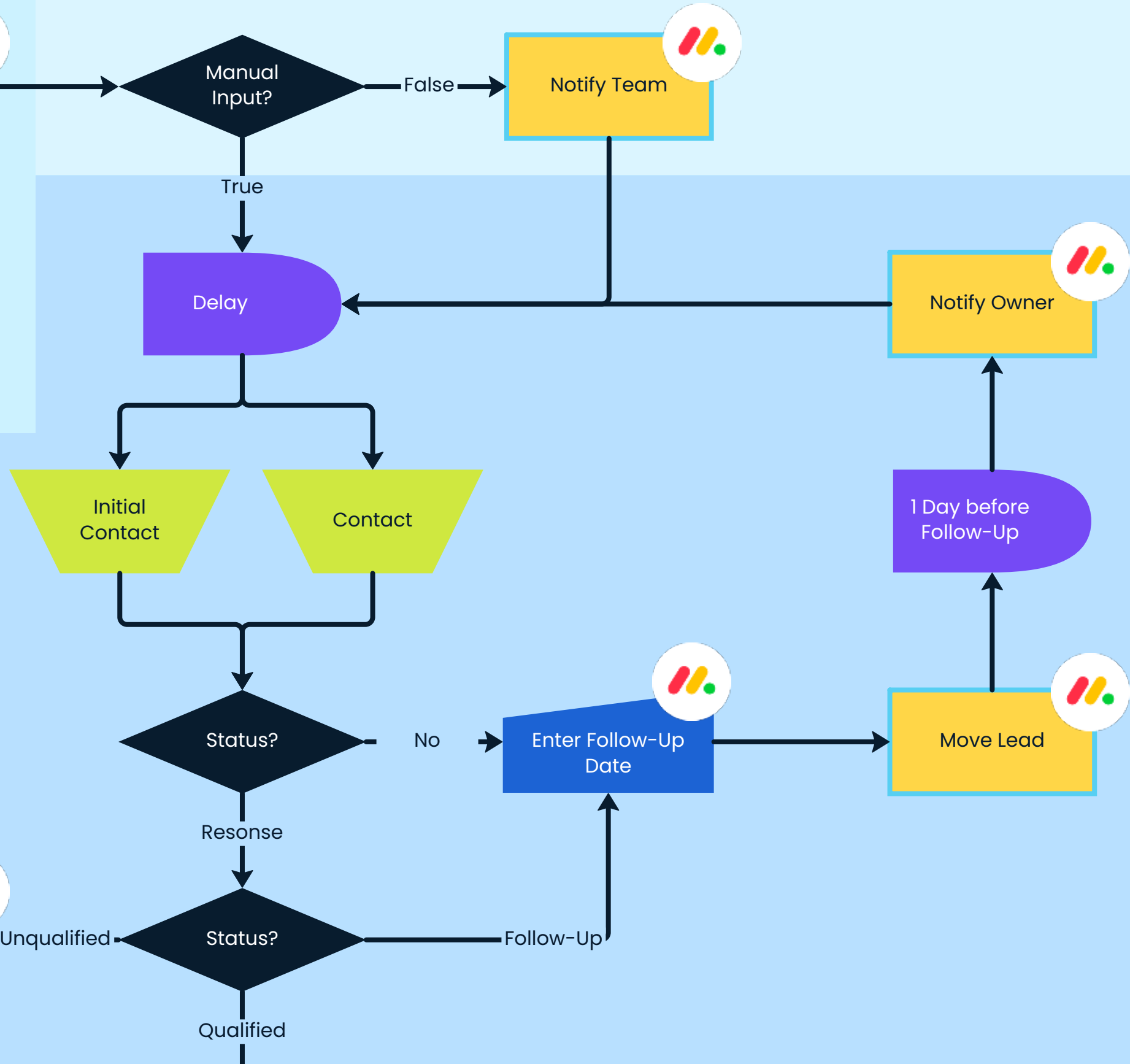


Frame 1

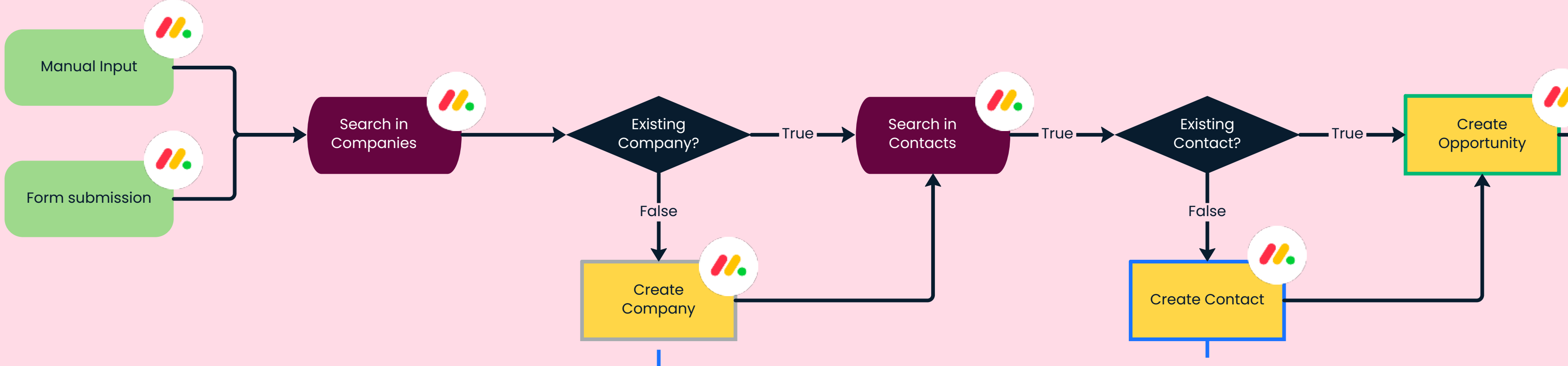
Creating a new Lead



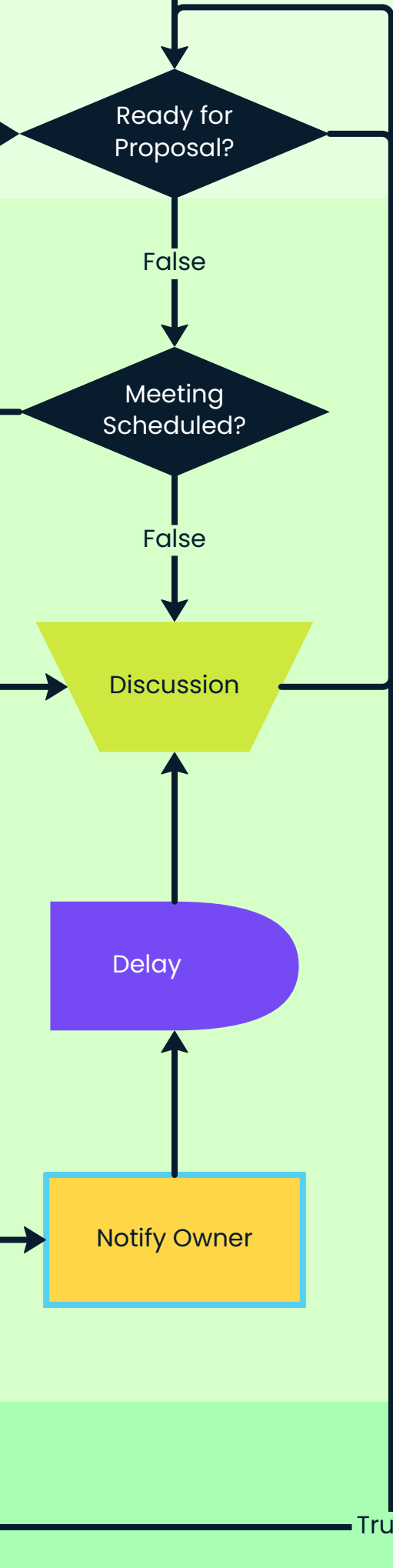
Notifying Team



Qualification process



Moving to Opportunity



Nurturing and Qualification

Proposal and Closing

